SERVICE PAYMENT PLAN (SPP)

The Service Payment Plan is an interest-free installment payment plan available for use by Dealers authorized to sell the EasyCare Vehicle Service Contracts administered by Automobile Protection Corporation – APCO (Administrator). The Service Payment Plan affords customers the ability to pay the sales price of EasyCare Vehicle Service Contracts on an installment plan basis which is solely offered and administered by Service Payment Plan, Inc., Chicago, Illinois.

Under the SPP, customers who purchase an eligible plan may finance their EasyCare Vehicle Service Contracts under the Service Payment Plan payment option by:

- Signing the SPP Retail Installment Contract.

- Paying a minimum down payment of 10% of purchase price. This amount is kept by your dealership as its initial profit. You may collect more than the minimum down payment, however, the remaining balance after the down payment must not be less than the Net due EasyCare (Dealer Cost) plus the applicable SPP Fee.

- Paying the remaining purchase price in 6, 12, 18 or 24 equal monthly installments (the remaining balance divided by 6, 12, 18 or 24). These installment payments will be made by a monthly direct debit to the customer's checking/savings account or a monthly charge to the customer's MasterCard, Visa, Discover or other approved credit/debit card.

Dealer Enrollment
To offer this program as a payment option, dealerships must have a signed EasyCare SPP Supplement to Dealer Agreement.

Eligible Plans
Vehicle Service Contracts must have a minimum remaining term of at least 12 months and 12,000 miles for the 6-month payment option. Vehicle Service Contracts with a minimum remaining term of at least 24 months and 24,000 miles are eligible for the 6-month, or the 12-month payment option. Vehicle Service Contracts with a remaining term of at least 36 months and 36,000 miles are eligible for the 6-, 12-, 18- or 24-month payment option. * For vehicles within 12 months and 12,000 miles of the Original In-Service Date.

Important Note
Important Note: It is a strict condition of this program and the EasyCare SPP Supplement to Dealer Agreement for Administrative Services that the sale price of an eligible Vehicle Service Contract offered to the purchaser shall not vary depending upon whether the purchaser elects to use the SPP Plan or to pay cash or utilize other financing. No discount under any circumstance may be offered or made in any manner by reason of the purchaser electing to pay cash.

Payment for Plan Sales
Dealers will collect from the customer a minimum of 10% of the Vehicle Service Contract sale price. SPP will pay EasyCare the Net or Dealer Cost due EasyCare.

Submitting Business
Do not hold contracts. Within seven (7) days of the Vehicle Service Contract sale, the dealership will forward to EasyCare, the original and lienholder copy of the EasyCare Vehicle Service Contract form showing Service Payment Plan, Inc. or SPP as the lienholder, the original executed copy of the SPP Retail Installment Agreement, and a voided customer check (if monthly direct debit was chosen as the method of paying the remaining balance) and a remittance register.

DO NOT mix standard business with Payment Plan business on the same remittance register. Mail to EasyCare at:

EASYCARE PAYMENT PLAN
PO BOX 8058
NORCROSS, GA 30091 - 8058
SPP will send to EasyCare the Dealer Cost of the Vehicle Service Contract (VSC). SPP will send your Dealership the amount financed, less the Dealer Cost, less the SPP fee described below on or about the 15th day of the month following receipt of the second installment from the customer. Any cancellation refund due SPP or EasyCare from your dealership for Payment Plan Contracts will be netted against amounts to be paid your dealership.

**SPP Fee for EasyCare Vehicle Service Contracts (Excluding DriverCare Coverage)**

1) **6-Month Payment Plan:**
   a) Available for EasyCare VSCs with a **minimum** remaining term of 12 months and 12,000 miles.
   b) The SPP fee will be $60.00 if the amount financed is less than $1,750.00. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be $50.00.

2) **12-Month Payment Plan:**
   a) Available for EasyCare VSCs with a **minimum** remaining term of 24 months and 24,000 miles.
   b) The SPP fee will be $105.00 if the amount financed is less than $1,750.00. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be $50.00.
   c) The SPP fee will be $160.00 if the amount financed is $1,750.00 or greater but less than $2,750.00. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be $100.00.
   d) The SPP fee will be 9% of the amount financed if the amount financed is $2,750.00 or greater. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be 4.5% of the amount financed.

3) **18-Month Payment Plan:**
   a) Available for EasyCare VSCs with a **minimum** remaining term of 36 months and 36,000 miles.
   b) The SPP fee will be $160.00 if the amount financed is less than $1,750.00. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be $100.00.
   c) The SPP fee will be $260.00 if the amount financed is $1,750.00 or greater but less than $2,750.00. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be $150.00.
   d) The SPP fee will be 11% of the amount financed if the amount financed is $2,750.00 or greater. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be 5.5% of the amount financed.

4) **24-Month Payment Plan**: 
   a) Available for EasyCare VSCs with a **minimum** remaining term of 36 months and 50,000 miles.
   b) The SPP fee will be $260.00 if the amount financed is less than $1,750.00. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be $150.00.
   c) The SPP fee will be $375.00 if the amount financed is $1,750.00 or greater but less than $2,750.00. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be $150.00.
   d) The SPP fee will be 14% of the amount financed if the amount financed is $2,750.00 or greater. In the event the VSC is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be 7% of the amount financed.

* For vehicles within 12 months and 12,000 miles of the Original In-Service Date.

**SPP Fee for DriverCare Vehicle Service Contracts**

1) **The 12-Month Payment Plan** for DriverCare contracts with an amount financed less than $1,000 and a minimum remaining term of 24 months and 24,000 miles will be $40.00. In the event the DriverCare contract is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be $25.00.

2) **The 18-Month Payment Plan** for DriverCare contracts with an amount financed less than $1,000 and a minimum remaining term of 36 months and 36,000 miles will be $60.00. In the event the DriverCare contract is cancelled during the payment term prior to SPP receiving the third installment payment, the earned SPP fee will be $45.00

SPP will collect payment by debiting the customer’s checking account or debiting the customer’s Visa, Mastercard or Discover card.

**Maximum Sale Price**
The maximum sale price of a Vehicle Service Contract to be eligible for the Service Payment Plan shall not exceed $10,000.

**Maximum Amount Financed**
The maximum amount financed is the greater of: $1,000 over dealer cost or 200% of dealer cost. For example, an EasyCare contract with a dealer cost of $1,750 can have a maximum amount financed of $3,500.

**Cancellations and Refunds**
All requests for cancellation of the VSC should be made to EasyCare and to SPP. In the event of cancellation of an SPP Plan before payment in full under the SPP Retail Installment Agreement:

1) EasyCare will send the applicable pro rata or flat cancellation refund of the Dealer Cost to SPP. SPP will apply the refund received to the balance due. If a refund is due, it will be shown on the next dealer statement from SPP and netted. If the Dealer does not have money due from SPP, SPP will send Dealer a statement of the amount Dealer needs to pay SPP.

2) The unearned SPP fee will be credited to the Dealer.